British Columbia, *Naturally.*

Information Security and
Cybersecurity Capabilities

Export Directory

BRITISH
COLUMBIA
Canada

BritishColumbia.ca

This export directory highlights British Columbia's information security market ready solutions to showcase and promote the province's capabilities for global opportunities.

Scan the QR code or visit infosecuritybc.ca to access the full directory.

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British Columbia — your trusted & reliable partner in cybersecurity — *naturally.*

Safeguarding data and digital infrastructure from theft, loss and unauthorized access is essential across all industries. Increasingly, regulations and legislation are expanding beyond traditional data protection, focusing more on organizational resilience and minimum-security standards. With cybersecurity shifting from optional to mandatory, having strong business continuity and incident response practices are key to ensuring service availability, maintaining compliance and improving operational resilience.

As digital technology advances, there is a growing global demand to ensure security is also keeping pace to unlock the full potential of digitization, combat fraud and improve efficiencies. Leading edge technologies are moving from radical scientific breakthrough into real world implementation. The security of these new technologies, including protection of private information, must also be strengthened and adopted alongside to build and maintain people's confidence.

British Columbia (B.C.) serves as a command centre for companies pioneering cutting-edge security, identity, risk and compliance solutions. This also includes a variety of service providers from incident response (IR) firms to digital forensic (DF) firms, risk management firms, information technology (IT) firms and boutique consultancies ready for virtual Chief Information Security Officer (vCISO) engagements globally.

This directory provides a glimpse into B.C.'s diverse and thriving cybersecurity ecosystem to showcase the innovation and capabilities of dynamic B.C.-based companies. The directory features a broad range of security products and service offerings across the entire incidence response cycle for a wide variety of customers from enterprises and military to small businesses.

The National Institute of Standards and Technology (NIST) Incident Response Process

1. Preparation

2. Detection & Analysis

3. Containment, Eradication & Recovery

4. Post-Incident Activity

British Columbia — World-Class Security Solutions

British Columbia's competitive advantage can be attributed to the devoted and driven companies dedicated to solving problems and addressing business risks, as well as the world-class talent of security leaders and experts that call B.C. home. Remarkable B.C. companies are bringing forward their frontier technologies, cutting-edge innovation and first-class service in the cybersecurity sector. They stand ready to bring you solutions and to partner with you.

A Cybersecurity Powerhouse

British Columbia is home to a thriving cybersecurity ecosystem, where global leaders like Absolute Software, Trulioo, Global Relay, Certn, Fortinet and Intel drive innovation and security excellence in the Metro Vancouver region, the second largest concentration of tech talent in Canada. Mastercard's Global Intelligence and Cyber Center of Excellence also anchors B.C. as a global centre for cyber security innovation. In 2024, B.C. secured $2.5 billion in cumulative venture capital (VC) funding, reflecting strong investor confidence and the province's rising status in tech. The Canadian government is investing in the cybersecurity industry, including $80 million to support the creation of a national cybersecurity network of industry-academia collaboration. With six of the top ten global software companies establishing a presence here, such as Microsoft, Amazon/AWS and IBM, British Columbia offers a dynamic talent pool and a growing culture of innovation.

Prime Location and Globally Connected

As Canada's gateway to the Pacific, British Columbia's business day conveniently overlaps with morning work schedules in Asia, afternoon working hours in Europe and perfectly synchronizes with the full working days of California and Washington State. The Vancouver International Airport (YVR) offers non-stop flights to over 65 international destinations. Canada has the highest employment and population growth rates among the G7 and will be the second-best country in the G20 for doing business throughout the next five years. British Columbia is committed to fostering this momentum, ensuring companies have the support they need to scale and succeed on a global stage.

A Tech Talent Magnet

British Columbia is where some of the best tech talent in the world wants to be. The province's workforce is highly educated, culturally diverse and inspired to push boundaries and solve complex challenges to create meaningful impact. Vancouver has a higher concentration of research and development (R&D) specialists than cities like San Fransico, Boston and Seattle. Vancouver also has the highest concentration of software engineers in Canada and is home to Canada's Digital Supercluster. B.C.'s immigration programs, such as the BC Provincial Nominee Program (BC PNP), and federal programs such as intra-company transferees and the Global Skills Strategy (GSS) give companies access to specialized international workers.
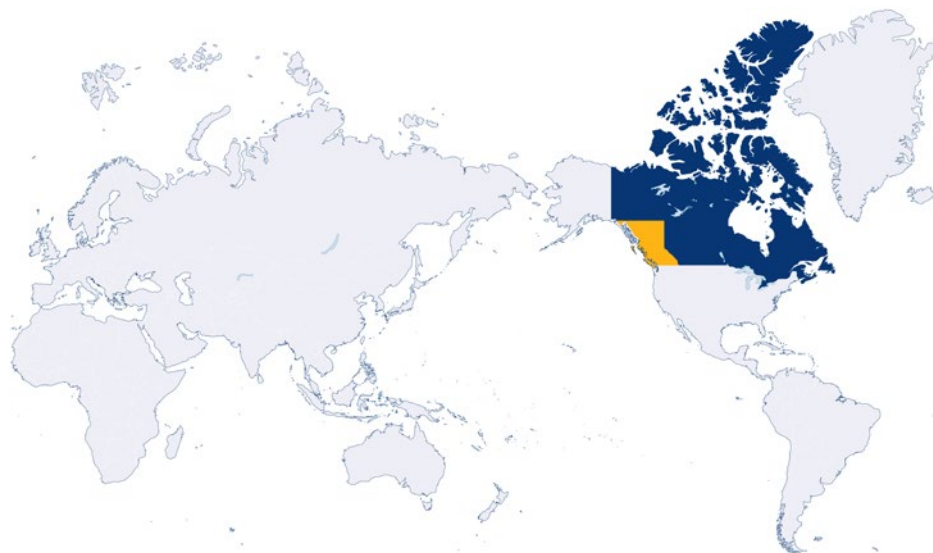
2025 British Columbia Information Security and Cybersecurity Market Map

Product Companies

Software and Application Security

{i} eureka DEVSECOPS

TeejLab

Governance, Risk and Compliance

StandardFusion

Identity

certn.

GeoComply

Trulioo

Access Management

CYCURID

IDmelon
Passwordless Made Easy

Industrial Control Systems

AKIMBO TECHNOLOGIES INC.

Threat Intelligence

HYAS

mThreat

WISR.AI

Fraud Detection

beatdapp

INETCO

MonetizeMore

globalRELAY.

Security Orchestration

D3

Digital Risk Protection

STYX INTELLIGENCE

Email Security

MAILCHANNELS

MagicMail "Protecting Your Email"

Web 3.0

BTQ

Data Governance

INTLABS

Integrated Security Solutions

Plurilock

Smart City Security

URBAN LOGIQ

Service Companies

Advisory and Security Services

BROCKTON POINT
SOLUTIONS

C3 Plan

Carmel Info-Risk Consulting
Assessment I Implementation I Advisory

CYBERCLAN
Enterprise Security. Human Response

FWDSEC

KOBALT.IO

MIRAI

precisionsec
Custom Threat Intelligence Solutions

REVELA

Safe Harbour
INFORMATICS

SECURICOM

tlc
SOLUTIONS

X10 TECHNOLOGIES

Product Companies

Akimbo Technologies Inc.

North Vancouver, British Columbia

www.akimbotechnologies.com

Company Solution

Akimbo offers patented cybersecurity solutions (DEFENSA) that detect, correct and heal man-in-the- middle cyberattacks in real-time, without reliance on a cloud connection, without utilizing artificial intelligence or machine learning and without suffering false positives or negatives. Addressable markets include military and commercial vessels, ports and control systems for command centers and critical infrastructure to ensure service continuity.

DEFENSA currently works on OT networks such as CAN and NM2K, and Ethernet is in development. DEFENSA works with both encrypted and unencrypted data and is managed via the company's administration console (OAM) for installation, management and administrative functions.

Advantages and Use Cases

Akimbo is redefining the traditional definition of cybersecurity by delivering real-time cyberattack correction to combat persistent cyber threats. DEFENSA's patented proactive and adaptive approach heals cyber threats in real time to prevent service disruption and data compromise. This approach removes the need for network recovery as cyberattacks are promptly neutralized.

Akimbo's milestones to date include: (2019) Canadian government project, (2021/2022) Canadian military projects, (2023) Top 40 NATO DIANA program, (2023) accepted to Creative Destruction Labs Ocean cohort, (2024) awarded Canadian government project and (2024) 100 out of 100 Royal CDN Navy project assessment. One patent awarded, seven pending.

DEFENSA is ideal for two scenarios:

1. A hw/sw option for vessels and control systems already in use
2. A sw- only offer for these systems currently in development

Year Established

2016

Products and Services

DEFENSA cybersecurity solutions heal man-in-the-middle cyberattacks in real-time without reliance on a cloud connection, without utilizing either artificial intelligence or machine learning and without suffering false positives or negatives. Two deployment options are available.

Target Industries/Sectors

- International defense primes/subprimes
- Critical system and OT network system integrators
- Port authorities/operators
- Navy innovation programs
- Commercial marine operators
- Autonomous/manned machinery manufacturers

Market Entry Details

- System integrators
- Strategic partnerships
- Machinery and/or naval suppliers

Target Markets

- United States
- United Kingdom
- Australia
- Germany
- Denmark
- Sweden
- Norway
- Holland
- France
- New Zealand

beatdapp

Beatdapp
Vancouver, British Columbia
www.beatdapp.com

Company Solution

Beatdapp is a leading technology company specializing in streaming fraud detection and verification for the global music industry. Its AI-powered platform authenticates, verifies and validates media streams in real time, ensuring accurate royalty payments for artists and rights holders. By analyzing trillions of data points, Beatdapp helps streaming services (DSPs), record labels, distributors and rights organizations detect fraudulent activity, prevent revenue loss and enhance transparency in the digital music ecosystem.

Advantages and Use Cases

The global music industry loses up to $3 billion annually to streaming fraud, as bot-generated streams and account manipulation inflate play counts, distort charts and divert royalties from legitimate artists and rights holders. This erodes trust, disrupts revenue distribution and creates unfair market advantages.

Beatdapp provides real-time streaming verification and fraud detection that empowers stakeholders across the entire music supply chain. Leveraging AI and machine learning, Beatdapp validates media streams, detects fraudulent activity and reduces revenue leakage. The platform's comprehensive audit trails and reporting tools integrate seamlessly with digital service providers (DSPs) via API and a lightweight software development kit (SDK), ensuring transparency and accurate royalty distribution.

Recognized for its industry-leading innovation, Beatdapp won the People's Choice Award at the 2019 New Ventures BC Competition and was named Trust & Safety Partner by the American Association of Independent Music (A2IM) in 2024. The company collaborates with Universal Music Group, among other major streaming services to combat fraud and uphold fair compensation practices for artists and rights holders, reinforcing its commitment to a transparent and equitable digital music ecosystem.

Year Established

2018

Products and Services

- Real-time streaming verification
- Advanced fraud detection
- Comprehensive reporting and API integrations

Target Industries/Sectors

- Music labels and artists
- Streaming services and digital service providers (DSPs)
- Rights organizations and collective societies
- Music distribution and technology partners

Market Entry Details

- Direct company sales
- Distributors, system integrators and partners
- Strategic collaborations and joint ventures

Target Markets

- United States
- Mexico
- Brazil
- India
- Korea
- Japan
- Other international markets

Product Companies

BTQ Technologies Corp.

Vancouver, British Columbia
www.btq.com

Company Solution

BTQ provides a comprehensive suite of post-quantum solutions, including custom-built languages, compilers, cloud-accessible software and dedicated hardware. The company focuses on achieving quantum-resistant security through zero-knowledge cryptography, advanced cloud-based solutions and specialized hardware. Additionally, BTQ is pioneering the application of quantum computing in consensus protocols, paving the way for a more secure and efficient digital future.

Advantages and Use Cases

BTQ specializes in integrating existing quantum technology with post-quantum cryptography to deliver near-term, practical solutions. These solutions can be immediately applied across industries such as blockchain, fintech and telecommunications, providing security and efficiency benefits today rather than years in the future.

Published research on Quantum Proof-of-Work Consensus in "Quantum Science and Technology" Journal in 2025. Funded from National Research Council of Canada Industrial Research Assistance Program (NRC IRAP) in 2024. Received the Award of Academic Grants from Mitacs Accelerate program in 2024. Preon selected by the NIST in the first round (additional signatures) for consideration in their PQC digital signature standardization process in 2023.

Year Established

1983

Products and Services

- PQScale: Compresses post-quantum signatures with zero-knowledge proofs for faster performance and cost savings
- Keelung: Haskell-based toolkit simplifying zero-knowledge proof (ZKP) creation
- Preon: Post-quantum signature scheme adapting to complex security demands
- Kenting: Hardware acceleration for faster zero-knowledge proof generation
- Quantum Proof-of-Work (QPoW): Energy-efficient blockchain consensus using NISQ hardware
- QRiNG: Toolkit for quantum random number generation
- QByte: Explores qubit progress, gate reliability and cryptographic threats with BTQ Quantum Risk Calculator

Target Industries/Sectors

- ICT industry
- SoC design
- Blockchain and cryptocurrency
- Telecommunications

Market Entry Details

- Licensing IP
- System integrators (i.e. SoC vendors or solution providers)

Target Markets

- Canada
- United States
- Japan
- Korea
- Taiwan
- Singapore
- Australia
- New Zealand

Certn
Victoria, British Columbia
www.certn.co

Company Solution

Certn, a global leader in background screening, is now a trailblazer in the field of identity verification. The company's advanced platform is a cornerstone for businesses seeking to establish trust and security with its users, effectively neutralizing the threat of sophisticated fraud.

Leveraging advanced AI and biometric technologies, Certn delivers immediate identity verification through the simple use of a government-issued ID and a self-portrait photograph. This method not only streamlines the user experience but also adheres to the strictest security protocols.

Certn's platform boasts remarkable adaptability, accommodating over 13,500 government-issued ID types across more than 140 languages and incorporating advanced functionalities such as liveness detection and facial biometrics.

Advantages and Use Cases

Seamless User Experience with Robust Security: By innovatively applying AI and biometrics, Certn offers a verification process that is both swift and secure, allowing customer onboarding in under 30 seconds.

Comprehensive, All-in-One Solution: Certn's platform integrates various aspects of the customer onboarding process, such as remote identity verification, face liveness detection, biometric identification, ID fraud detection and age verification. This consolidated approach allows businesses to provide a smooth, uninterrupted user experience while maintaining robust security and compliance measures.

Intelligent Fraud Detection: Certn's innovative use of artificial intelligence and biometric technology enables the platform to detect and prevent emerging identity fraud attacks more effectively.

Year Established

2017

Products and Services

- Identity verification
- Age verification
- Fraud detection

Target Industries/Sectors

- Financial services
- Sharing economy
- Telecommunications
- Gaming
- Healthcare

Market Entry Details

- Direct sales
- Strategic partnerships

Target Markets

- United States
- United Kingdom
- Australia
- United Arab Emirates
- Saudi Arabia
- Other provinces across Canada

CycurID Technologies
Vancouver, British Columbia
www.cycurid.com

Company Solution

CycurID provides cutting-edge identity verification and security solutions designed to eliminate fraud, enhance compliance and streamline digital interactions. Using biometric authentication, decentralized identity (DID) and quantum-resistant encryption, CycurID ensures one-person-one-account verification, preventing identity theft, multiple account fraud and illicit activities such as money laundering and wash trading.

Advantages and Use Cases

Key Benefits:

- Fraud Prevention: Blocks fake accounts, unauthorized access and credential theft
- Regulatory Compliance: Automates real-time KYC/AML to meet global standards
- Data Security: Reduces breach risks with decentralized identity
- Frictionless Onboarding: Enhances user experience with seamless biometric authentication
- Seamless Integration: Works with both legacy and next-gen systems

Why CycurID:

- One-Person-One-Account: Biometric identity enforcement
- Decentralized Identity: Users control their credentials
- Quantum-Resistant Security: Future-proof encryption
- Continuous Know Your Customer and Anti-Money Laundering protocols (KYC/AML)
- Compliance without user disruption
- Used by social media platforms, dating apps, casino ATMs and Asian governments for digital ID implementation

Year Established

2018

Products and Services

- Real-time KYC and AML compliance
- Fraud prevention (identity verification, biometric authentication)
- API & SDK for seamless platform integration
- Web3 & decentralized identity solutions (NFT and digital asset verification)
- Privacy-first data security and user-controlled management

Target Industries/Sectors

- Companies combating fraud and identity theft
- Businesses needing scalable KYC/AML solutions
- Enterprises adopting decentralized identity and privacy-first security
- Financial services, fintech and regtech
- Cybersecurity and enterprise security
- Gaming, esports and streaming platforms
- E-commerce and online marketplaces
- Web3, dApps and digital assets
- Healthcare, government and telecommunications

Market Entry Details

- Direct company sales
- Local operations
- Licensing IP
- Partners
- JV

Target Markets

- United States
- Mexico
- United Kingdom
- Hong Kong
- Other international markets

D3 Security

Vancouver, British Columbia
www.d3security.com

Company Solution

D3 Security is a leading provider of security orchestration, automation and response (SOAR) software, with its Morpheus AI SOC platform. Today's organizations face an entrenched set of problems when trying to secure their data and systems. These include an overwhelming volume of security alerts, an ever-growing stack of siloed security tools and a lack of skilled cybersecurity professionals.

Morpheus AI SOC helps solve all these problems by integrating a company's entire security stack (SIEM, endpoint protection, firewall, email protection and other tools) onto a single security operations hub, from which users can trigger automated playbooks that act at machine speeds across the environment to identify and mitigate threats.

Advantages and Use Cases

D3 Security is a rare, independent, SOAR vendor, which can integrate equally well with any set of tools that its customers prefer. The quality of D3 Security's integrations and playbooks are also a key differentiator.

Morpheus AI SOC's Event Pipeline is another important innovation. It uniquely enables Morpheus AI SOC to automate at the level of incoming security alerts, normalizing, deduplicating, triaging and enriching alerts before they are seen by a human analyst.

D3 Security has been recognized by industry analysts such as Gartner and KuppingerCole. The company works closely with the Microsoft Intelligent Security Association (MISA) and has been a finalist for multiple MISA Awards.

D3 Security was recently selected to be a participant in the Microsoft Copilot for Security Partner Private Preview. D3 Security has been providing security technology to many of the world's most sophisticated security teams for more than 20 years.

Year Established

2002

Products and Services

- D3 Morpheus AI SOC

Target Industries/Sectors

- Managed security service providers
- Managed detection and response providers
- Enterprises in any industry, particularly financial services, healthcare, manufacturing and technology
- Public sector entities

Market Entry Details

- Direct sales
- Value-added distributors
- Value-added resellers

Target Markets

- United States
- United Kingdom
- Germany
- France
- United Arab Emirates
- Singapore
- India

Eureka DevSecOps
Vancouver, British Columbia
www.eurekadevsecops.com

Company Solution

Eureka DevSecOps revolutionizes application security with a next-generation ASPM platform that unifies vulnerability scanning, threat modeling and risk assessment. By leveraging AI-driven correlation, Eureka transforms overwhelming security data into actionable insights, allowing teams to address only the vulnerabilities that truly matter.

Founded by cybersecurity veterans from HSBC and Mastercard, Eureka delivers proven ROI of 14-25x by dramatically reducing vulnerability noise and accelerating remediation.

Advantages and Use Cases

Eureka's platform identifies relationships between seemingly isolated vulnerabilities to reveal complete threat scenarios and attack paths. The platform integrates with popular CI/CD pipelines and issue tracking systems while offering privacy by allowing customers to store security data in their own cloud environment.

Eureka has gained market traction with its unique approach that helps developers catch low-severity issues that combine into more severe threat scenarios.

Year Established

2024

Products and Services

- Eureka DevSecOps Platform
  (Community, Professional and Enterprise editions)

Target Industries/Sectors

- Small to medium-sized enterprises (SMEs) and mid-market companies
- Organizations with regulatory compliance requirements
- Financial services and fintech ($20-200M revenue)
- Users: Development teams (primary), security teams and C-level (secondary)
- Buyers: CTOs, CISOs, engineering leadership

Market Entry Details

- Direct to customer sales and product-led growth approach
- Microsoft Azure Marketplace
- Strategic reseller partnerships

Target Markets

- United States
- Jamaica
- Cayman Islands
- Mexico
- Other provinces in Canada

GeoComply

GeoComply
Vancouver, British Columbia
www.geocomply.com

Company Solution

GeoComply provides anti-fraud and cybersecurity solutions that prevent and detect fraud and help verify a user's true digital identity. Trusted by leading brands and regulators for over 10 years, the company's geolocation solutions are installed on over 200 million devices and analyze over 12 billion transactions every year.

Specializing in compliance-grade geolocation technology, GeoComply offers AML, compliance and fraud solutions for the banking, cryptocurrency, payments, iGaming and media and entertainment industries, building an impressive list of customers, including Akamai, Amazon Prime Video, BBC, Nextdoor, Luno, DraftKings, FanDuel, BetMGM and over a 100 more companies globally.

Advantages and Use Cases

By detecting the location of a user at the time of every regulated gaming transaction, Geocomply's technology provides dynamic data points that not only help to accurately verify an individual's identity at the time of account creation but are also able to uncover patterns of illicit online activity. This technology has proven invaluable in the safeguarding of various sectors, giving operators of online gaming businesses rich data to prevent account takeovers, account sharing, proliferation of payment fraud and identity theft; defend against fraudulent chargebacks; and prevent unauthorized access from sanctioned jurisdictions.

GeoComply has been acknowledged through an array of awards, including Employer of the Year, Company of the Year, Entrepreneur of the Year, BC Top Employer and Canadian Top Employer, demonstrating a commitment to excellence and innovation in cybersecurity and establishing them as an anchor within the Vancouver technology community.

Year Established

2011

Products and Services

- GeoComply Core: The anti-fraud and geolocation compliance solution
- IDComply: All-in-one Know Your Customer (KYC) and Anti-Money Laundering (AML) solution
- PinPoint: Custom, on-property geofencing
- GeoGuard: Award-winning Virtual Private Network (VPN) and proxy detection
- GeoComply Chargeback Integrator (GCI): Fight and win chargeback disputes
- OneComply: Licensing and compliance management platform

Target Industries/Sectors

- Gaming industry
- Financial services
- Cryptocurrency
- Media and entertainment
- Child protection

Market Entry Details

- Direct company sales
- Joint ventures
- Integrations

Target Markets

- Brazil
- United Arab Emirates
- United States
- United Kingdom
- European Union countries
- Other provinces across Canada

Product Companies

Global Relay
Vancouver, British Columbia
www.globalrelay.com

Company Solution

Global Relay is a leading provider of end-to-end compliance solutions for the global financial sector and other highly regulated industries. Founded in 1999, they deliver services to over 20,000 customers in 90 countries, including 22 of the top 25 banks. Their integrated platform streamlines compliance, reduces risk and improves operational efficiency, empowering organizations to navigate complex regulatory environments with scalability and security.

Advantages and Use Cases

Global Relay's compliance platform ensures secure, compliant communication management across industries, including financial services, legal, healthcare and pharmaceuticals, and energy. From the Global Relay App for compliant communications, through to intelligent archiving, superior data connectors and proactive surveillance, Global Relay's integrated compliance solutions enable regulated organizations to meet collaboration, privacy and security requirements.

The company's commitment to innovation has earned industry recognition, including the People's Choice Award at the 2019 New Ventures BC Competition and the 2024 appointment as Trust & Safety Partner of the American Association of Independent Music (A2IM). In 2025, Global Relay was named a Leader in the 2025 Gartner® Magic Quadrant™ for Digital Communications Governance and Archiving Solutions. These accolades reinforce Global Relay's dedication to providing secure, scalable solutions that address the evolving digital and compliance challenges organizations face today.

Year Established

1999

Products and Services

- AI-enabled archiving and surveillance
- Collaborative messaging app
- Unified communications solutions
- eDiscovery and legal hold solutions
- Data capture solutions

Target Industries/Sectors

- Financial services and banking
- Healthcare and pharmaceuticals
- Energy and utilities
- Legal and law firms
- Government and public sector
- Technology and SaaS providers

Market Entry Details

- Direct sales
- In-market operations
- Partnerships

Target Markets

- Active in 90 markets

HYAS

HYAS Infosec
Vancouver, British Columbia
www.hyas.com

Company Solution

Regardless of how attack techniques and tactics change, all attacks still rely on internet infrastructure, used by the bad actors to command, control and direct their attacks. HYAS focuses on being a leading authority on identifying, tracking and detecting this infrastructure. The HYAS Adversary Infrastructure Platform is an authority on attacker infrastructure, with a complete understanding of not just what has happened and what is happening now, but what will happen in the future as well. HYAS solutions for proactive threat intelligence, used by analysts, researchers and SOC teams, as well as the HYAS solutions for overall organizational cyber and business resiliency, utilize the platform for unique intelligence, capabilities and overall effectiveness that is unparalleled in the industry.

Advantages and Use Cases

HYAS' award-winning threat intelligence and investigation platform and protective Domain Name Systems (DNS) solutions are trusted worldwide by international law enforcement agencies, United States Department of Homeland Security, three letter agencies, Fortune Five and Fortune 50 companies, global financial services entities, social media platforms and more.

HYAS has collected many prestigious industry awards for HYAS Insight, its threat intelligence and investigation platform and HYAS Protect protective DNS solution. Awards include CISOs Choice Awards, Global Infosec Awards, CyberTech 100 Award, Top Infosec Innovator Awards, Cybersecurity Breakthrough Awards, Fortress Cybersecurity Awards, Intellyx Digital Innovator Award, CyberSecured Awards and Globee Awards.

Year Established

2016

Products and Services

- HYAS Insight: Threat intelligence and investigation platform
- HYAS Protect: Protective DNS solution

Target Industries/Sectors

- Financial services
- Fraud investigation
- Law enforcement
- Critical infrastructure
- Enterprise
- Small and medium businesses
- Social media platforms
- Healthcare

Market Entry Details

- Direct sales
- Partner model Managed Security Providers (MSPs) and Managed Security Services Providers (MSSPs)

Target Markets

- United States
- European Union countries
- United Kingdom
- United Arab Emirates
- Saudi Arabia
- Israel
- Australia
- Other provinces across Canada

IDmelon Technologies Inc.

Vancouver, British Columbia
www.idmelon.com

Company Solution

IDmelon simplifies the secure authentication experience for frontline workers and industries with shared computers by leveraging existing identifiers such as ID badges to FIDO2 security keys.

Advantages and Use Cases

Competitive Advantages: IDmelon offers a phishing-resistant multi-factor authentication (MFA) solution based on the Fast IDentity Online 2 (FIDO2) Cyber Threat Assessment Program (CTAP)/Wenauthn standard. This solution eliminates the security vulnerabilities associated with legacy multi-factor authentication methods, such as push notifications, SMS one time password (OTP) and authenticator apps. At the same time, it improves productivity by providing a simple and fast sign-in experience.

No Need for Hardware Keys: Unlike other FIDO2 MFA providers offering hardware security keys, which are costly and difficult to manage, IDmelon leverages existing employee ID badges as FIDO2 security keys. This eliminates the need for additional hardware, making its solution more scalable and cost-effective.

Value Proposition: IDmelon enhances workforce authentication security without sacrificing convenience, a critical need for frontline workers in industries with shared computers. Its solution simplifies passwordless authentication deployment and reduces deployment and operational costs compared to legacy MFA and hardware security keys. It offers a simple, fast and secure sign-in natively supported by the platforms and operation systems and tailored to modern industries.

IDmelon is a Microsoft Security Partner and member of Microsoft Intelligent Security Association. IDmelon has two issued patents and one patent pending technology.

Year Established

2020

Products and Services

- IDmelon Workforce Passwordless Authentication
- IDmelon FIDO2 Security key
- IDmelon Tap and Login with ID Badge

Target Industries/Sectors

- Manufacturing
- Healthcare
- Hospitality
- Hotels
- Law enforcement

Market Entry Details

- Direct sales
- Sales via regional resellers
- Partnership Sales

Target Markets

- France
- Spain
- United Arab Emirates
- Japan
- South Korea
- Singapore
- Other international markets

Company Solution

Maximize your cyber-fraud detection and prevention with INETCO Monitoring more than 60 billion transactions annually, INETCO is the trusted choice for financial institutions and payment service providers worldwide to deliver the payments reliability and security that all people deserve.

Advantages and Use Cases

Real-Time Transaction Monitoring: Captures data from every in-flight transaction across the entire payment network to detect hidden threats, including network, application, message field and transaction link timing data.

Self-Learning AI: Adapts automatically with each transaction — no data scientists needed.

Individualized Behavior Profiling: Builds unique behavioral profiles for every user, card and device, detecting anomalies instantly.

Transaction-Level Fraud Blocking: Uses patented, AI-driven firewall to precisely block fraud at the transaction level in real time while allowing legitimate transactions to complete.

Real-world use cases include:

Man-in-the-Middle Attacks: A major African bank lost $19M in an ATM cash-out scheme where fraudsters installed malware to manipulate withdrawal requests. INETCO now protects the bank by monitoring the end-to-end transaction path, detecting fake processing, blocking fraud and sending real-time alerts.

Account Takeover Attacks: A multinational bank lost R18M when attackers used social engineering, SIM swap scams and money mules to hijack accounts and bypass security. INETCO helps banks assign risk scores, flag abnormal activity and block unauthorized transactions instantly.

DDoS Attacks: A major U.S. financial institution faced an AI-driven DDoS attack that flooded servers with traffic while executing credential stuffing to create fake accounts. INETCO detects and blocks botnet attacks, analyses IP geolocation and identifies suspicious transaction spikes in real time.

BIN Attacks: A British retail bank lost £2.5M in a BIN attack, leading to penalties and a drop in share price. Fraudsters tested and validated stolen BIN numbers using bots. INETCO pinpoints fraudulent transactions, identifying device IDs and IP addresses to instantly stop attacks.

Year Established

1984

Products and Services

- INETCO BullzAI: Instantly detects and blocks emerging threats, payment fraud and AI-driven cyber-attacks with unmatched accuracy and precision
- INETCO Insight: Monitors the performance of payment transactions in real time to identify performance issues, optimize root cause analysis and maximize uptime in banking and payment network operations

Target Industries/Sectors

- Mid-sized banks
- Payment processors
- National switches
- Retailers
- Credit unions
- Card networks
- Telco-Mobile banking
- Government

Market Entry Details

- Global and regional reseller and referral partners
- Direct company sales team

Target Markets

- United States
- United Kingdom
- Spain
- Brazil
- Mexico
- South Africa
- Kenya
- Uganda
- United Arab Emirates
- Egypt
- Chile
- Portugal
- Other international markets

INTLABS

Intlabs Inc.

Victoria, British Columbia

www.intlabs.io

Company Solution

ORIGIN leverages AI to sanitize, analyze and ensure compliance in data exchanges. It compares inbound and outbound data against policies and legislation, suggests redactions and tracks exchanges in its secure ledger. ORIGIN AI protects information systems by cleansing sensitive or irrelevant data before processing or sharing, while the ORIGIN Ledger prevents unauthorized access and ensures compliance with global sovereignty, residency and privacy laws. It streamlines tasks like FOI requests and enhances data quality for faster, more accurate intelligence.

Advantages and Use Cases

ORIGIN is the future of secure data sharing. It transforms enterprise data operations with cutting-edge tools and intelligence.

Top 10 Key Advantages:

1. Scalable and fast: Processes and sanitizes large data volumes
2. Accurate: AI detects sensitive data, minimizing errors
3. Compliant: Adapts to evolving data laws and policies
4. Automated: Reduces manual compliance efforts
5. Cost-effective: Cuts costs as data scales
6. Secure: Removes sensitive data to prevent risks
7. High-quality data: Enhances analytics and decision-making
8. Transparent: Ensures compliance with the Ledger
9. Efficient: Simplifies data sharing across teams
10. Reliable: Strengthens trust and compliance culture

Available through the ISED Canadian Testing Stream, ORIGIN is accessible to all Canadian Government agencies.

Year Established

2022

Products and Services

- ORIGIN data sharing sanitizing, analyzing and auditing engine.

Target Industries/Sectors

- Public safety
- Government
- Security
- Defence
- IoT and automation
- Aerospace

Market Entry Details

- Joint ventures
- Direct sales
- Systems integrators

Target Markets

- United States
- United Kingdom
- Germany
- France
- Australia
- New Zealand
- Other provinces across Canada
- Other international markets

MagicMail
Vancouver, British Columbia
www.magicmail.com

Company Solution

MagicMail is a leading on-premise, carrier-grade email platform tailored for internet service providers (ISPs) and telecommunications providers across North America. Purpose-built to simplify email infrastructure and security, the platform integrates robust threat detection, advanced spam filtering and built-in safeguards — offering a secure and streamlined solution to manage high-volume email environments.

Designed with a focus on data sovereignty and administrative ease, MagicMail helps organizations manage email at scale while maintaining full control over infrastructure and privacy.

Advantages and Use Cases

MagicMail empowers system administrators through simplified management interfaces and equips end-users with self-service tools for enhanced control. Its on-premise deployment ensures compliance with local data residency policies and eliminates reliance on third-party filtering services. With proprietary threat detection technologies and a full suite of integrated security tools, MagicMail delivers a lower total cost of ownership (TCO) compared to many hosted alternatives.

The platform includes patented innovations such as known sender forgery detection, Blocklist Mastering Systems (BMS) and a Dynamic Rule Engine (DRE), as well as unique implementations of transparent two-factor authentication. In addition to its technical strengths, MagicMail supports client operations with 24/7 customer support, ensuring high availability and responsive assistance.

Year Established

2003

Products and Services

- MagicMail on-premise email server platform
- MagicMail on-premise high-volume email cluster
- Email threat protection suite
- Business Email Compromise (BEC) protection
- MagicMail API's, DNS, Radius plugins
- CityEmail hosted email solutions

Target Industries/Sectors

- Telecommunication operators
- Internet service providers (ISPs)
- Managed service providers
- Public sector entities

Market Entry Details

- Channel partners
- Value-added resellers
- Systems Integrators
- Managed service providers

Target Markets

- United States
- Other provinces across Canada
- Central America
- South America
- Africa

MailChannels
Vancouver, British Columbia
www.mailchannels.com

Company Solution

MailChannels provides intelligent email security and deliverability solutions that protect businesses from outbound spam, phishing attacks and IP blacklisting. Trusted by over 650 web hosting providers and millions of domains worldwide, MailChannels ensures that legitimate emails reach inboxes while proactively filtering out malicious and unwanted messages before they are sent.

Specializing in email threat prevention and deliverability optimization, MailChannels helps web hosting providers, SaaS companies and e-commerce platforms eliminate email-related abuse, reduce customer support costs and safeguard their sender reputation. By seamlessly integrating with hosting control panels like cPanel, MailChannels enables businesses to offload email security management and focus on their core services.

Advantages and Use Cases

MailChannels differentiates itself by proactively stopping outbound spam and phishing at the source, preventing IP blacklisting and ensuring reliable email delivery. Unlike traditional email security solutions that rely on reactive filtering, MailChannels' smart Simple Mail Transfer Protocol (SMTP) relay identifies and blocks compromised accounts before they can harm sender reputation.

MailChannels' seamless integration with hosting control panels like cPanel makes deployment effortless for web hosting providers, eliminating the need for complex in-house email security management. With real-time log search, automated abuse detection and tiered IP reputation management, MailChannels helps businesses reduce email-related support costs while ensuring legitimate emails reach inboxes.

By providing a fully managed email security solution tailored to the needs of hosting providers, SaaS platforms and e-commerce businesses, MailChannels enables companies to focus on their core services while handling the complexities of email deliverability and security.

MailChannels secures and delivers transactional email for more websites than any other provider.

Year Established

2004

Products and Services

- MailChannels Outbound Filtering: Prevents outbound spam and phishing
- MailChannels Inbound Filtering: Blocks incoming spam and malicious emails
- MailChannels Email API: Sends transactional emails with built-in security

Target Industries/Sectors

- Web hosting providers
- Developers
- SaaS companies
- E-commerce businesses

Market Entry Details

- Direct sales
- Integrations
- Strategic partnerships

Target Markets

- United States
- United Kingdom
- European Union countries
- Australia
- Switzerland
- Turkey
- Japan

MonetizeMore

Company Solution

Designed explicitly for ad monetized publishers, Traffic Cop eliminates fraudulent traffic and safeguards publishers' ad revenue. Traffic Cops works by:

- Eliminating click spam to reduce ad revenue clawbacks
- Protecting ad inventories from hacker-generated bot traffic
- Guarding against ad setup policy violations
- Revealing insightful metrics to prevent account terminations

When an ad revenue account gets terminated by Google, they lose all their unpaid ad revenue and lose access to Google monetization. For most publishers, this means the end of their business. Therefore, this is one of the biggest threats to ad monetized publisher businesses that Traffic Cop prevents.

Advantages and Use Cases

MonetizeMore specializes in preventing ad monetized publishers from being terminated by Google and losing ad revenue to clawbacks. While most invalid traffic solutions focus on buy-side use cases, MonetizeMore addresses publisher-specific challenges. MonetizeMore is a trusted Google partner and recipient of the following awards: Google Innovation of the Year Award 2020 and 2022, Google CSAT Change Agent Award 2021, Globe & Mail Fastest Growing Businesses in Canada for 5 years in row (2019 - 2024) and Financial Times Fastest Growing Businesses in the Americas for 2 years in a row (2023 - 2024).

Year Established

2010

Products and Services

- Traffic Cop
- PubGuru Ads
- PubGuru Reporting
- PubGuru Ad Inspector

Target Industries/Sectors

- Organic search publishers
- Audience acquisition publishers
- Gaming developers

Market Entry Details

- Direct sales
- Social media
- Inbound content marketing
- Webinars
- Events / conferences

Target Markets

- Brazil
- Other provinces in Canada
- United States
- Mexico
- Singapore

mThreat Technology Inc.

Vancouver, British Columbia
www.mthreat.com

Company Solution

mThreat Technology Inc. specializes in threat analytics, intelligence and mitigation, with a focus on addressing internet-based threats and tracking network, IP and Autonomous System Number (ASN) activity. These capabilities support a wide range of internet security applications. Well-established brands such as MagicSpam and SpamRats reflect the company's impact and adoption across the global security landscape. With a customer base in over 83 countries and a network of hundreds of resellers, mThreat delivers trusted technologies designed to protect against prevalent cyber threats, including business email compromise (BEC) and network intrusion.

Advantages and Use Cases

mThreat has deep expertise in IP reputation management and email threat mitigation. The company operates one of the top five global IP reputation lists under the SpamRats brand, widely used by internet service providers (ISPs) and carriers. Its MagicSpam suite provides spam protection tailored to hosting service providers (HSPs), small and midsize businsesses (SMBs) and enterprise clients. The company holds several patents and proprietary technologies focused on the detection and intelligence gathering of internet-based threats.

mThreat's solutions are actively deployed by major hosting providers worldwide, including organizations such as NameCheap and HostDime Colombia.

Year Established

2022

Products and Services

- SpamRats: IP reputation services such as Remote Block Lists (RBL)
- MagicSpam: Spam protection for email platforms
- ProbeTheNet: Internet Probes
- mThreat Data Intelligence, Analyticsand Mitigation
- Network Monitoring Services

Target Industries/Sectors

- Hosting Service Providers (HSPs)
- Information and Communications Technology (ICT), including ISPs and Telcos
- Government
- Enterprise

Market Entry Details

- Expanding reseller base within the hosting industry
- Engaging with technology partners requiring reliable IP reputation data
- Establishing partnerships focused on securing government infrastructure
- Licensing proprietary technologies to aligned partners

Target Markets

- United States
- Other provinces in Canada
- Mexico
- Asia
- Middle East
- Africa

Plurilock Security Inc.

Vancouver, British Columbia
www.plurilock.com

Company Solution

Plurilock Security Inc. is a comprehensive cybersecurity solutions provider offering both critical and expert services as well as a full line of cybersecurity and IT solutions from industry leaders. Plurilock' Critical Services is a world-class team of IT and cyber experts that delivers end-to-end solutions for urgent, complex or sensitive technology problems. Offerings span zero trust, data protection, identity and access management, public key infrastructure, managed services and operational support including penetration testing, offensive security, emergency response and more.

Advantages and Use Cases

Plurilock delivers superior outcomes, fast mobilization times and tailored support for organizations of all sizes. As a critical services provider, Plurilock helps reduce project costs, meet urgent needs and solve intractable cyber and IT challenges, at scale.

Plurilock holds multiple patents in the United States and Canada, employs multiple PhD technology experts and boasts board members and advisors from across federal government defense and national security landscape. Plurilock has customers on multiple continents, ranging in size from small businesses with dozens of employees to financial and technology firms with tens of thousands of employees that are critical to the global economy.

Year Established

2016

Products and Services

- Zero trust
- Data protection
- Identity and access management
- Public key infrastructure
- Penetration testing
- Offensive security
- Data protection as a service
- Emergency support
- Environment hardening
- Cloud transformation
- Managed services
- Enterprise networking
- Technology risk management
- Disaster response and recovery
- Advisory, GRC and compliance

Target Industries/Sectors

- Enterprise
- Small and medium enterprises
- Small and medium businesses
- Commercial
- Federal government
- State and local government
- Critical industries

Market Entry Details

- Direct sales
- Channel sales through multiple partners
- Government sales through multiple procurement vehicles

Target Markets

- United States
- Mexico
- India
- Other provinces across Canada

StandardFusion

StandardFusion

Vancouver, British Columbia

www.standardfusion.com

Company Solution

StandardFusion is an enterprise-grade governance, risk and compliance (GRC) platform that helps organizations build trust across their operations by centralizing frameworks, streamlining workflows and removing redundancies.

The platform unifies risk, compliance, policy, vendor, audit and privacy management into one cohesive and automated system. This provides a holistic view across GRC activities, enabling enterprises to proactively mitigate risk by eliminating manual processes and reliance on cumbersome mega spreadsheets.

Advantages and Use Cases

StandardFusion's GRC platform helps global organizations build trusted information security, risk and compliance programs. The platform caters to a wide range of use cases from intermediate to high levels of maturity. Some key use cases include:

- Monitoring effectiveness of internal controls aligned with their risk and compliance objectives
- Reporting and dashboards that enable comprehensive insights into enterprise risk and compliance programs
- Simplified auditing workflows that automate evidence gathering
- Facilitating cross team collaboration to simply stakeholder engagement and establish organizational-wide trust
- Building trust throughout customer lifecycle with consistency, dependability, accountability, transparency, integrity and empathy

StandardFusion customers note that the platform provides a high degree of flexibility and freedom, allowing users to make changes on the fly. Enterprise customers appreciate the industry leading application programming interface (API) that allows them to pull their own data directly into the tool. Customers appreciate the cost-effective transparent pricing model and the hands-on customer success focused onboarding.

Year Established

2015

Products and Services

- Governance, risk and compliance
- Enterprise risk management
- Compliance management
- Incident management
- Privacy management
- Vendor management
- Audit management
- Policy management
- Business continuity management

Target Industries/Sectors

- Financial
- Technology
- Healthcare
- Automotive
- Manufacturing
- Energy and utilities

Market Entry Details

- Direct sales
- Partnerships
- Managed service providers

Target Markets

- United States
- United Kingdom
- Europe Union (Germany, France, Spain, Ireland)
- Australia
- Other provinces across Canada

STYX INTELLIGENCE

Styx Intelligence
Vancouver, British Columbia
www.styxintel.com

Company Solution

Styx Intelligence is a unified digital risk platform that helps clients manage their external cyber, brand threats and third-party risk management. The platform achieves this by automated detection of brand impersonation by bad actors and remediation by performing takedowns, detection of attack surface vulnerabilities. This includes public facing IT assets, high value human targets (executives and VIPs) and third-party monitoring, providing timely remediation leading to reduction in cyber incidents and potential breaches.

Advantages and Use Cases

The adoption of the StyxView platform can reduce incidents by providing visibility to exposures that could be exploited by bad actors and timely remediation. The Styx Intelligence platform has a simplified approach by providing visibility to external digital assets and vulnerabilities that can be exploited by bad actors for financial crime, leading to revenue loss, brand and reputational damage.

Use cases supported include:

- Monitoring of look-alike domains, phishing websites and targeted phishing campaigns
- Monitoring/detection of account and profile impersonation (executives and company) on social media
- Takedown against brand impersonations, social media accounts, brand infringements and phishing websites
- Executive protection – monitoring of high-value targets for compromised credentials and protection against social engineering attacks
- Dark web monitoring – monitoring of compromised credentials, personally identifiable information (PII) data or campaigns targeting client
- Monitoring of third-party vendor risk posture

Styx Intelligence has been recognized by Gartner as a leading and innovative vendor in this market segment and has been featured in research reports. Clients include financial institutions, retail, manufacturing and government entities in Canada, U.S. and South America.

Year Established

2020

Products and Services

- Brand threat intelligence
- Social and news monitoring
- Attack surface management
- Third-party risk management
- Data leakage and dark web monitoring
- Cyber insights
- Executive/VIP protection

Target Industries/Sectors

- Financial services
- Government
- Retail
- Manufacturing
- Info tech

Market Entry Details

- Direct sales
- Channel partners including security resellers and system integrators
- Managed security service providers
- Original equipment manufacturer (OEM) vendors
- Other security vendors

Target Markets

- United States
- United Kingdom
- France
- Germany
- Spain
- Mexico
- Trinidad
- Singapore
- Malta
- Kenya
- Caribbean
- Other provinces across Canada

TeejLab

TeejLab Inc.
Vancouver, British Columbia
www.teejlab.com

Company Solution

TeejLab provides application programming interface (API) management solutions to global enterprises. Organizations are building APIs and using APIs built by others to provide various digital services, but APIs pose security and legal challenges that enterprises must address. Generative AI-driven APIs are adding new business risks. TeejLab tracks these APIs at a global scale to help enterprises address these challenges. TeejLab currently has the world's largest API repository containing thousands of APIs from hundreds of industries. Using this API repository, TeejLab provides industry-leading API discovery, security and governance solutions to help enterprises in managing their API ecosystems in a secure and compliant way. TeejLab solutions are available as a SaaS on-premise/public platform in AWS, Azure, Google and other cloud environments.

Advantages and Use Cases

Enterprises possess diverse API ecosystems, encompassing product functionalities, open-source integrations, third-party collaborations and mergers and acquisitions (M&A) transactions, causing a significant lack of transparency. This can lead to legal risks such as nonconformity with General Data Protection Regulation (GDPR), European Union AI Act, SOC2, ISO 27001 requirements and security risks such as data breaches. TeejLab's platform manages these risks via software analysis and network monitoring to discover and audit APIs automatically. Moreover, it benchmarks APIs — whether public/open or internal/external — against industry-leading standards for informed decision making.

Recognized by Gartner and other independent technology and industry evaluators, TeejLab has garnered attention from global authorities on security and risk management practices like Information Systems Audiet and Control Association (ISACA), Information Systems Security Association (ISSA), the Open Worldwide Application Security Project (OWASP) and Institute of Internal Auditors (IIA). With invitations to over 150 events worldwide, TeejLab is dedicated to educating the industry about innovative API management practices.

Year Established

2017

Products and Services

- API discovery manager
- API security manager
- API network scanner
- API quality benchmark
- API risk manager
- API agreement analyzer
- API executive dashboard

Target Industries/Sectors

- Banking
- Insurance
- Public sector
- Education
- Target teams include developers, product and engineering, audit and compliance (GRC) in startups and mid-size to large enterprises

Market Entry Details

- Direct sales
- Strategic partners
- Distributors
- Enterprise investors to collaborate on generative AI-driven API projects

Target Markets

- United States
- India
- Singapore
- United Kingdom
- Germany
- France
- Other international markets
- Other provinces across Canada

Trulioo

Trulioo
Vancouver, British Columbia
www.trulioo.com

Company Solution

Trulioo is a global identity platform trusted by leading enterprises for verification and fraud prevention. Operating in 195 countries, Trulioo verifies over 14,000 ID documents and 700 million entities, checking against more than 6,000 watchlists. By leveraging predictive risk signals, consortium data and machine learning models, Trulioo helps businesses prevent fraud. Its automated platform streamlines customizable onboarding workflows to meet diverse market needs, providing high verification assurance while optimizing costs and fostering trust.

Advantages and Use Cases

Trulioo's platform supports person and business verification, meeting compliance requirements like Know Your Customer (KYC), Know Your Business (KYB) and Anti-Money Laundering (AML). With access to over 450 global and local data sources, it offers unmatched accuracy, coverage and fraud prevention. Organizations can integrate person and business verification into a unified workflow through a single API, simplifying the verification process. Trulioo's platform is designed for global scale, helping enterprises navigate new markets and regulatory changes efficiently.

Recognized for its innovation, Trulioo holds certifications like ISO 27001:2013 and SOC2 Type 2 and its patented identity document verification technology is certified by iBeta to the ISO/IEC 30107-3 Level 2 standard.

Key partnerships include global leaders such as JP Morgan Payments, Mastercard and Airwallex.

Trulioo has been honored with awards like the B.C. Technology Impact Award and inclusion in Deloitte's Fast 50 and Fast 500 in 2023.

Year Established

2011

Products and Services

- Person Match: Efficiently verify anyone anywhere and achieve AML and KYC compliance
- Identity Document Verification: Verify ID documents and biometrics for fast, secure customer onboarding
- Watchlist Screening: Fortify a digital platform by screening people and businesses worldwide
- Business Verification: Verify business entities anywhere in the world and achieve KYB compliance
- Electronic Identification: Verify people with digital IDs through one contract that connects to an issuer network
- Fraud Intelligence: Defend against synthetic identity and third-party fraud at account opening and beyond

Target Industries/Sectors

- Payment enterprises
- Marketplaces
- Banks
- Foreign exchange, online trading and wealth management
- Remittance firms
- Cryptocurrency
- Social platforms

Market Entry Details

- Direct B2B sales

Target Markets

- Active in 195 countries

URBAN LOGIQ

Company Solution

UrbanLogiq is transforming how governments leverage data with its AI-powered platform that breaks down data silos and integrates diverse data sources across departments and domains. Designed specifically for government agencies, UrbanLogiq enables secure, data-driven decision-making while ensuring compliance with privacy and security standards. Its platform empowers public officials to make faster, more accurate decisions to drive smarter, more sustainable urban communities.

UrbanLogiq's solutions span traffic management, road safety, economic development, emergency management and transit, offering tailored insights for diverse public sector needs.

Advantages and Use Cases

UrbanLogiq's platform stands out for its ability to create a single, unified source of truth by centralizing fragmented data. With built-in compliance from day one, it meets the highest standards of cybersecurity, privacy and compliance, including ISO 27001, General Data Protection Regulation (GDPR) and the California Consumer Privacy Act (CCPA). The platform is fortified with end-to-end encryption, immutable audit trails and strict access controls, ensuring that sensitive data remains protected against unauthorized access. Its AI-driven insights automate workflows, detect patterns and provide predictive intelligence for real-time decision-making. UrbanLogiq's platform goes beyond visualization, providing actionable, AI-powered insights that improve operational efficiency.

The company has been recognized with several prestigious awards, including Government Technology's Top 100 in 2024 and 2025 and the APA Smart City Merit Award in 2019, highlighting its commitment to advancing intelligent data solutions with robust information security.

Year Established

2016

Products and Services

- AI-powered data platform: End-to-end solution centralizing diverse data sources for government agencies
- Traffic and transportation: Predictive analytics and AI-powered metrics to optimize traffic management
- Road safety: Analyze crash data and identify patterns for improved safety strategies
- Economic development: Tailors support to the unique needs of business districts over time
- Geohazard risk assessment: Mitigates risks like landslides and flooding with real-time insights for safety
- Emergency management (NIEMS): Centralizes data for unified disaster planning and response
- Transit solutions: Provides insights to manage equitable and safe transit services
- Fire safety: Identifies high-risk areas and vulnerable populations for data-driven prevention strategies

Target Industries/Sectors

- Public Sector

Market Entry Details

- Direct sales
- Partners

Target Markets

- USA
- UK
- Other Provinces across Canada
- Other international markets

Wisr AI

Vancouver, British Columbia

wisr.ai

Company Solution

Wisr AI provides AI-powered risk intelligence to help enterprises predict, prioritize and mitigate third-party vendor risks in real-time. Using agentic AI, dark web intelligence and exploit data analysis, Wisr enables proactive cybersecurity management, regulatory compliance and supply chain security. Its scalable, API-driven platform delivers actionable insights to reduce vendor-related breaches, financial losses and operational disruptions for global enterprises, insurers and compliance platforms

Advantages and Use Cases

Wisr AI delivers real-time, AI-driven risk intelligence to proactively predict and mitigate third-party vendor risks. Unlike traditional solutions that rely on static assessments, Wisr's platform uses agentic AI, dark web monitoring and exploit intelligence to provide continuous, live risk analysis. Its API-first platform integrates seamlessly with enterprise cybersecurity, GRC and cyber insurance systems, providing a scalable, automated approach to vendor risk management. By delivering dynamic risk scoring and predictive threat detection, Wisr helps organizations stay ahead of cyber threats, reduce operational disruptions and improve compliance in an evolving risk landscape.

Wisr AI has reached significant milestones, including acceptance into the Nvidia Inception Program and collaboration with a university research team to develop AI algorithms for vulnerability and exploit data analysis. The company is working with cyber insurers, governance, risk and compliance (GRC) platforms, and managed security service providers (MSSPs) to integrate its AI-driven risk intelligence into enterprise cybersecurity ecosystems. Early use cases include automated third-party risk assessments, dark web exploit monitoring and predictive risk scoring for supply chain security. CEO Rob Goehring brings over 25 years of experience in AI, fintech and risk management, having led multiple technology ventures. He is also the Executive Director of the AI Network of BC. Jonathan Niednagel, a recognized cybersecurity expert, has founded and led multiple companies in third-party risk, governance and compliance, shaping industry best practices.

Year Established

2019

Products and Services

- AI-Driven third-party risk management
- Agentic AI for real-time risk intelligence
- Dark web and exploit intelligence
- Predictive risk scoring
- API-first architecture
- Continuous risk monitoring
- Scalable and cloud-based
- Compliance and regulatory support
- Cyber insurance and financial risk insights

Target Industries/Sectors

- Third-party risk management (TPRM) platforms
- GRC providers
- Cyber risk insurance companies
- MSSPs
- Enterprise end users

Market Entry Details

- API-first integration model
- Strategic partnerships
- Channel sales through MSSPs
- Direct sales to enterprises
- Cyber insurance underwriting integration
- Original equipment manufacturers (OEM) and white-label opportunities
- Industry partnerships and compliance bodies
- Pilot programs and proof of concept (PoC) engagements
- Enterprise SaaS expansion

Target Markets

- United States
- United Kingdom
- European Union countries
- Other provinces across Canada

BROCKTON POINT
— S O L U T I O N S —

Brockton Point Solutions
Langley, British Columbia
www.brocktonpointsolutions.com

Company Solution

Brockton Point Solutions is a Vancouver-based cybersecurity firm with over 30 years of combined expertise in cybersecurity, risk management and IT strategy. Their services span governance and compliance, audit readiness, penetration testing, cloud security (AWS, Azure, GCP, SaaS), vCISO leadership, policy development and security awareness training. They also specialize in Web3 and blockchain security, including smart contract auditing and DApp protection. Acting as trusted advisors, they help global partners stay secure in an evolving digital environment.

Advantages and Use Cases

Brockton Point takes a holistic approach to cybersecurity, offering full-spectrum services tailored to evolving threat landscapes. They bring deep expertise in Web3 and blockchain, addressing emerging risks through smart contract and DApp security. Their vCISO services provide strategic cybersecurity leadership without the cost of full-time executives. A standout achievement includes guiding a major client to FedRAMP readiness — a rigorous U.S. federal cloud security standard — demonstrating their capacity for high-stakes compliance and risk management.

Year Established

2022

Products and Services

- Governance and compliance
- Readiness assessments
- Penetration testing and vulnerability scanning
- Web application penetration testing
- Cloud security assessments
- Cybersecurity strategic leadership
- Policy development
- Security awareness and training
- Smart Contract and DApp development and Web3 solutions

Target Industries/Sectors

- Financial services and fintech
- Healthcare and life sciences
- Technology and SaaS companies
- Government and public sector
- E-commerce and retail
- Legal and professional services
- Energy and utilities
- Telecommunications and media
- Web3, blockchain and cryptocurrency
- Education and research institutions
- Hospitality and travel

Market Entry Details

- Joint partnerships
- Sales and services opportunities

Target Markets

- United States
- Mexico
- Other international markets

C3 Plan

C3 Plan
Port Moody, British Columbia
www.c3plan.com

Company Solution

C3 Plan offers AI-enabled technology to develop customized cybersecurity plans at a fraction of the cost and time of traditional methods.

Advantages and Use Cases

- Efficiency through technology: C3 Plan's proprietary tools help organizations strengthen their cybersecurity posture while maximizing value for money

- Expertise: Benefit from the expertise of a team with practical experience in creating and executing cybersecurity plans.

- Contextualized approach: Every organization is unique. C3 Plan's tailored methodologies ensure targeted and effective results.

C3 Plan has worked with notable clients, such as BC Hydro, Powerex, Northland Power, Simon Fraser University (SFU), Vancouver Art Gallery, amongst many others.

Year Established

2021

Products and Services

- Cybersecurity planning, practice assessment, risk management and roadmap
- CISO-in-a-Box, a tool-enabled fractional CISO offering
- Tabletop exercises, focused on boards and management

Target Industries/Sectors

- Energy
- Finance
- Education
- Agriculture
- Municipalities
- Not-for-profit medium to large enterprises

Market Entry Details

- Direct sales
- Partnerships

Target Markets

- United States
- Other provinces in Canada

Service Companies

Carmel **Info-Risk** Consulting
Assessment | Implementation | Advisory

<div align="right">

Carmel Info-Risk Consulting Group
Vancouver, British Columbia
www.carmelgroup.ca

</div>

Company Solution

Carmel Info-Risk's information risk and cybersecurity practice applies the expertise of seasoned information security officers from larger publicly listed companies to less security-mature companies. Today's threats do not discriminate. Any company, regardless of its level of security maturity, is subject to potential attack by unauthorized parties from anywhere on the internet.

Many companies lack the scale or maturity for a full-time information security officer role but can greatly benefit from an on-demand or part-time role. Given the constant onslaught of cyberattacks, only companies that have a robust cybersecurity program will have a chance at building business resilience.

Advantages and Use Cases

Carmel Info-Risk is one of the oldest vCISO practices in B.C. and a Premier Partner of Knowbe4.com. Its expertise includes security awareness, mail security, vulnerability management, monitoring and logging, incident response management and privacy.

Its executive CISO consultants have backgrounds in engineering, business, governance, auditing, accounting and information technology. Led by founder Edward Pereira, Carmel Info-Risk's senior cybersecurity consultants are former CISOs and directors with 10–20 years of experience. Holding CISM and CISSP certifications, they have built cybersecurity programs across retail, e-commerce, fintech, financial services, government, education and mining.

Principal Consultant Edward Pereira, a Chartered Professional Accountant and past president of ISACA Vancouver, co-founded key industry events like the B.C. AWARE Campaign and Cybersecurity Excellence Awards. He received the 2022 Distinguished Service Award for Volunteerism and is a member of the Chief Information Officer Association of Canada (CIOCAN) and the U.S.-based Cyber Risk Alliance.

Year Established

2013

Products and Services

- Security threat and risk assessments, strategy, gap analysis, awareness, incident response, vulnerability management, monitoring, privacy breach response, compliance
- Technology sourcing, procurement and implementation
- Security process development and implementation
- Enterprise IT governance and organizational structure (reporting, metrics)
- Enterprise risk management (risk register, crisis management)
- Vulnerability scanning and security assessments
- People training and awareness

Target Industries/Sectors

- Small and medium enterprises requiring cybersecurity program leadership

Market Entry Details

- Direct company sales
- Partners

Target Markets

- United States
- Australia
- New Zealand
- United Kingdom
- European Union countries
- Other provinces across Canada

CYBERCLAN™
Enterprise Security. Human Response.

CyberClan
Vancouver, British Columbia
www.cyberclan.com/ca

Company Solution

CyberClan services are centered around providing end-to-end enterprise cybersecurity with a human response, human monitoring and human management focus. This includes industry leading breach response, comprehensive risk assessment and education, and 24/7/365 managed detection and response services, under one virtual roof. As a global leader in both reactive and proactive cybersecurity, CyberClan's unique approach combines industry-leading technology with an expert team who monitor systems around the clock, allowing CyberClan to transcend the limitations of other cybersecurity services providers to deliver a safe and cost-effective experience.

Advantages and Use Cases

CyberClan is unique in that it can offer a holistic 360 experience for clients. Offering a state-of-the-art virtual security operations centre (SOC) and around-the-clock human monitoring and threat detection to keep clients' enterprise safe, all while remaining technology agnostic. With a 15-minute response time globally, CyberClan surpasses many organizations in the market. CyberClan has a 99% success rate on ransomware negotiations and manages over 50,000 endpoints globally. Additionally, CyberClan is Systems and Organizations Controls (SOC) II compliant and actively working towards National Cyber Security Centre (NCSC) accreditation.

Year Established

2006

Products and Services

- Breach response services
- Managed security services
- Risk management services
- IT services

Target Industries/Sectors

- Municipal, provincial and federal governments
- Foreign embassies
- Aerospace
- Mining
- Technology
- Energy
- Insurance
- Education
- Healthcare
- Manufacturing
- Retail
- Professional services
- Logistics
- Charities

Market Entry Details

- Direct sales
- Channel Sales
- Physical market presence/local operations
- Exclusive insurance partnerships for breach response
- Vetted networks/marketplaces

Target Markets

- United States
- United Kingdom
- European Economic Area
- Australia
- Qatar
- United Arab Emirates
- Kuwait
- Saudi Arabia
- Bahrain
- Oman
- Israel
- Chile
- Colombia
- New Zealand
- Other provinces across Canada

Forward Security
Vancouver, British Columbia
www.forwardsecurity.com

Company Solution

Forward's highly accomplished team delivers application and cloud security solutions, focusing on midsized organizations in finance, e-commerce and health. It implements Eureka DevSecOps offerings that help teams build and operate software securely in the cloud and helps with achieving DevSecOps transformation goals.

Advantages and Use Cases

Having prior experience building software and infrastructure, Forward's team has a fundamental understanding of IT systems allowing them to take a more in-depth approach when delivering security solutions.

In addition, clients benefit from Forward's collective experience with global organizations, providing them with a broader view of challenges and solutions, as well as best-in-class practices.

- Team members with prior software and infrastructure development experience
- Use of repeatable and standardized processes aligned with industry standards such as the Open Web Application Security Project (OWASP) Application Security Verification Standard (ASVS)
- Use of risk-based approach when identifying and reporting issues to allow clients to focus where it matters most
- Experience with global organizations, providing a broader view of challenges and solutions, as well as best in-class practices

Forward Security Inc. is a winner for Clutch's 2023 Cybersecurity and Penetration Testing Awards, accepted into the Microsoft for Startups Founders Hub in 2023 and announced as #2023TIA Finalists in the Growth category. They won Most Promising Canada Tech Services Company 2022 and awarded the Canadian Workplace Culture Certification in 2022.

Year Established

2018

Products and Services

- Application security risk assessment (various offerings)
- Eureka DevSecOps Service
- Cloud security (various offerings)
- Information security management, risk assessment, consulting (various offerings)
- Social engineering assessment
- Information security-as-a-service, Fractional Chief Information Security Officer (CISO)
- SOC 2 readiness and maintenance
- ISO 2701 readiness and maintenance
- Training (various offerings)
- Infrastructure security (various offerings)
- IoT (various offerings)

Target Industries/Sectors

- Medium-sized enterprises in the finance, e-commerce or health sectors, with $10 to $250 million in annual revenue and have between 50 to 1,000 employees

Market Entry Details

- Direct to customer
- Own sales network
- Sales from company website and from third-party e-commerce marketplace

Target Markets

- United States
- Jamaica
- Cayman Islands

KOBALT.IO

Kobalt.io
Vancouver, British Columbia
www.kobalt.io

Company Solution

Kobalt.io manages all aspects of cybersecurity programs for small and medium-sized, cloud-native businesses. The Kobalt team acts as an extension of its clients, considering unique limitations and needs and providing support with services ranging from security program-as-a-service to privacy management and 24/7 monitoring.

Advantages and Use Cases

Kobalt.io looks at the whole security program and dedicates a named security program lead backed up by a team of experts, combining personalized attention with depth and scale. Kobalt focuses on the high-tech sector and can move at an urgent pace. It brings a SOC team, training and a rich library of reusable assets so advice is paired with scalable process and implementations, at a fraction of the cost.

For clients with more advanced needs, Kobalt brings in rich capabilities like privacy/data protection officer (DPO) support and advanced threat/compliance monitoring. Kobalt goes beyond compliance checks. The team prioritizes delivering appropriately tailored, sustainable security programs aimed at reducing risk, with a specific focus on critical risks that are likely to impact the business.

Trusted by the National Research Council of Canada's Industrial Research Assistance Program (NRC-IRAP) to offer cybersecurity consultation to high tech businesses. Recognized on the 2021 ICT Ready to Rocket list. Trusted by a major Canadian bank as their Beyond Banking Partner in 2022. Proudly received Canada's Business Scale-up and Productivity Funding in 2022. Recognized among the 10 Top CEOs in Security Space in 2022. Recognized on Top 15 Cybersecurity Startups by Canadian Venture in 2023.

Kobalt.io has served over 500 businesses globally, spanning diverse industries and varying stages of security maturity — managing and developing cybersecurity programs for resource constrained organizations to maximize growth potential.

Year Established

2018

Products and Services

- Cybersecurity consultation
- vCISO, DPO for hire
- Cybersecurity/compliance readiness
- International Organization for Standardization (ISO) internal audit
- Security gap assessment
- Penetration testing
- Managed threat detection
- Vulnerability scanning and management
- User education (security awareness training with phishing simulations)
- Incident response plan and tabletop exercise

Target Industries/Sectors

- High-tech and tech-based companies
- Resources-constrained organizations
- B2B Saas, health tech, fintech, greentech/cleantech
- Companies looking to acquire compliance certification to expand to new markets

Market Entry Details

- Direct company sales

Target Markets

- United States
- Mexico
- United Kingdom
- European Union countries
- Australia
- New Zealand
- Singapore
- Philippines
- Japan
- India
- Other provinces across Canada

Mirai Security Inc.
Vancouver, British Columbia
www.miraisecurity.com

Company Solution

Mirai Security collaborates closely with clients to align cybersecurity initiatives with business goals. Each engagement is designed to enable, protect and advance organizations through effective, risk-aligned strategies. Mirai aims to provide clients with the highest return on their investment in cybersecurity.

Key service areas include:

- Aligning cybersecurity with business objectives
- Developing cybersecurity strategies to reduce financial and reputational risks
- Supporting compliance with regulatory and contractual obligations
- Establishing governance to enable digital transformation
- Positioning cybersecurity programs as business enablers
- Improving ROI on cybersecurity investments
- Accelerating sales cycles through security questionnaire support

Mirai has helped hundreds of clients optimize their security investments by focusing on the most critical risks.

Advantages and Use Cases

Mirai treats cybersecurity as a business-critical function. Their advisory services embed cybersecurity into core strategies — aligning security with corporate goals, compliance needs and risk appetite.

This business-first approach fosters a security-aware culture, supports proactive risk management and strengthens stakeholder trust.

Licensed professional security engineers are on staff, qualified to certify the design of security-critical systems.

Year Established

2017

Products and Services

- Compliance support and readiness (NIST CSF, ISO 27001, SOC 2, CMMC, FedRAMP, etc.)
- Cybersecurity strategy and architecture
- Penetration testing (web, mobile, networks, physical facilities)
- Cloud and application security
- Security awareness and human risk management
- Incident response, business continuity and disaster recovery planning
- Executive tabletop exercises
- Vendor risk management
- Vulnerability management

Target Industries/Sectors

- High-tech
- Mining
- Manufacturing
- Maritime
- Healthcare
- Finance and insurance
- Public sector

Market Entry Details

- Direct sales
- Client referrals
- Strategic partners

Target Markets

- Other provinces across Canada
- United States
- United Kingdom
- European Union countries
- EMEA (Europe, Middle East and Africa)

PrecisionSec
Victoria, British Columbia
precisionsec.com

Company Solution

PrecisionSec provides real-time malware intelligence feeds that help businesses prevent ransomware attacks and costly breaches. By focusing on early detection at initial access points and lateral network movement, PrecisionSec enhances cybersecurity posture and operational resilience.

Offerings include:

- Custom threat detection solutions: Actionable real-time threat feeds
- Threat intelligence feeds: In formats like CSV, JSON, Malware Information Sharing Platform(MISP), Structured Threat Information eXpression and Trusted Automated eXchange of Intelligence Information (STIX/TAXII); integrates with Microsoft Sentinel, FortiGate, MISP and security information and event management solutions (SIEMs)
- Data and incident enrichment: Representational state transfer (REST) API integrations to support response workflows
- Intelligence as a service: On-demand investigations and infrastructure mapping

Advantages and Use Cases

PrecisionSec delivers specialized malware intelligence through proprietary data, open source intelligence (OSINT) and private sources. Clients receive curated insights tailored to their environments, helping prevent attacks in early phases. Integrated with major platforms, these services improve detection, response and mitigation. Selected use cases include:

- Manufacturing, such as early detection of threats to operational technology (OT) and infrastructure, and faster response to incidents, minimizing disruption and cost
- Threat Intelligence Vendors, such as enhanced detection through enriched malware feeds, and custom threat infrastructure analysis
- Enterprise Clients, such as as improved SOC operations via platform integrations, and proactive threat hunting and enriched incident response

Year Established

2020

Products and Services

- Curated threat intelligence feeds
- Data and incident enrichment
- Intelligence as a service

Target Industries/Sectors

- Managed Security Service Providers (MSSPs)
- Fintech, banking and financial services
- Retail
- Manufacturing
- Critical infrastructure
- Energy and utilities

Market Entry Details

- Direct B2B sales
- Resellers
- Distributors/system integrators/partners

Target Markets

- European Union countries
- United Kingdom
- United States
- India
- Australia
- Other provinces across Canada

Revela Systems
Victoria, British Columbia
www.revela.io

Company Solution

Revela Systems is a leading artificial intelligence (AI) technology company that specializes in helping high-impact startups build their AI products and get to market faster. Revela brings together Canada's best AI engineers, data scientists and infrastructure experts into a single unified team ready to tackle the most difficult problems. Revela's solutions are designed to meet a wide range of business needs, with a strong emphasis on enhancing organizational resilience and improving security posture. By integrating the latest AI technologies and techniques, Revela delivers custom-built solutions that address critical security concerns such as detecting cyber threats and identifying software vulnerabilities. Top startups around the world choose Revela because of their ability to understand, build and ship high impact AI products.

Advantages and Use Cases

- Velocity: Hiring Revela gives companies a team that understands the importance of speed to market, especially in the fast-moving AI industry. A good product launched early has more impact than a perfect one released six months later.

- Prioritization: Moving quickly doesn't mean lowering quality. Revela focuses on essential features, separating "must-haves" from "nice-to-haves" to deliver a minimum viable product. They continually reassess priorities and adjust their work as needed.

- Application: Revela applies cutting-edge AI concepts to real-world problems. With expertise in software engineering, they are skilled at both coding and fine-tuning the latest language models.

Multiple cybersecurity startups have leveraged Revela's expertise to bring the power of AI into their category-leading products. Use cases include prioritizing security vulnerabilities by comparing them against a corporate security policy, proactively identifying cyber threats before they occur and preventing the exfiltration of sensitive data.

Year Established

2019

Products and Services

- AI/ML model development
- Data science
- Software engineering
- Product development

Target Industries/Sectors

- AI startups and scaleups
- Cybersecurity
- Manufacturing
- Retail
- Business process outsourcing (BPO)
- Marketing tech

Market Entry Details

- Direct sales
- Partnerships

Target Markets

- United States
- Europe
- Middle East

Safe Harbour Informatics
Vancouver, British Columbia
www.shi.co

Company Solution

Safe Harbour Informatics is a First Nations-owned global leader in AI-powered cybersecurity, IT modernization and business automation. They help organizations reduce cyber risks, close security gaps and meet compliance standards such as HIPAA, NIST, ISO 27001 and GDPR. Their certified team (CISSP, CCSP, CCISO, CAIO) delivers virtual CISO leadership, managed security services and AI-driven automation to boost resilience, scalability and efficiency. Solutions are designed to address cybersecurity vulnerabilities, streamline IT operations and integrate AI for smarter decision-making.

Advantages and Use Cases

Safe Harbour delivers proactive cyber defense, improved operational efficiency, and reduced risk through tailored solutions for businesses with $1M–$50M in revenue. Their vCISO services offer flexible, cost-effective cybersecurity leadership without the burden of a full-time hire. Backed by a track record of enterprise-grade security, they've earned global recognition for innovation and were nominated for the 2024 BC Export Award (Indigenous-led category). Strategic partnerships with government and global security firms extend their impact, especially in underrepresented First Nations communities.

Year Established

2008

Products and Services

- AI-driven threat detection and response
- Security Operations Center (SOC)
- Virtual Chief Information Security Officer (vCISO)
- Penetration testing and vulnerability assessments
- Cyber risk and compliance audits
- Proactive threat hunting and incident response
- Cloud security and zero trust architecture
- Business automation and Managed Security Services (MSSP)
- Cybersecurity awareness and training
- IT modernization, secure digital transformation and data privacy
- Network design and remote workforce enablement

Target Industries/Sectors

- Manufacturing and industrial
- Transportation and logistics
- Education (private schools)
- Construction and engineering
- First Nations and indigenous organizations
- Legal and professional services
- Accounting
- Energy and utilities
- Medical and pharmaceutical

Market Entry Details

- Direct sales and local operations
- Referrals and strategic partnerships
- Distributors and system integration
- Joint ventures and government contracts
- Industry events and trade shows

Target Markets

- Mexico
- Bahamas
- Japan
- United Kingdom
- Italy
- Brazil
- United States
- Other provinces across Canada

Service Companies

Securicom Solutions

Vancouver, British Columbia

www.securicomnet.com

Company Solution

Securicom provides services to companies that have to monitor and control physical processes, machinery and infrastructure in various industries and who need to understand the importance of integrating IT and physical security strategies.

Securicom Solutions addresses security gaps in industrial and building management systems. It offers a comprehensive approach to protecting IoT and Operational Technology (OT) by standardizing and enhancing security measures. The company can assist clients in focusing on the protection of networks by bridging the gap between IT and physical security.

Advantages and Use Cases

With a deep understanding of IT and physical security, Securicom's team offers tailored solutions for industrial and building management systems. Securicom Solutions provides holistic cybersecurity, ensuring comprehensive protection against cyber threats. Its service seamlessly integrates IT and physical security, ensuring effective management of all security aspects. Its solutions also mitigate cybersecurity risks, focusing on network protection and aligning IT and physical security efforts.

Proactively addressing security concerns enables clients to focus on their core activities and boosts productivity. These advantages position Securicom as a trusted partner, distinguishing the company in the IoT and OT cybersecurity market. Securicom is a Fortinet Partner, CCNA and N-Able Partner.

Year Established

2001

Products and Services

- Industrial intrusion detection systems
- Secure remote access solutions
- Asset inventory and vulnerability management
- Security information and event management (SIEM)
- Training and awareness programs

Target Industries/Sectors

- Manufacturing
- Energy and utilities
- Transportation
- Healthcare
- Critical infrastructure
- Municipalities/smart cities
- Defense and aerospace

Market Entry Details

- Strategic partnerships
- Implementing local operations
- Joint ventures

Target Markets

- Singapore
- Malaysia
- Thailand
- Indonesia

TLC Solutions
Langley, British Columbia
www.tlcitsolutions.com

Company Solution

TLC Solutions combine the two traditional business models of IT managed services and SaaS into one unified business-to-business (B2B) technology provider. On the managed services (MSP) side, TLC provides IT, help desk, network, cybersecurity, hardware/software procurement and project services. On the SaaS front, TLC is building unique software solutions tailored to the First Nations, manufacturing, distribution, food and beverage and construction sectors with its TLC One and Database4Nations products.

TLC One is a proprietary digital process automation product that eliminates manual data entry, repetitive and mundane tasks for businesses. TLC One combines AI, robotic process automation, API and custom development to harmonize digital processes into one pane of glass.

Advantages and Use Cases

TLC Solutions combines IT networks and infrastructure with business software to keep clients' technology performing at its peak. The company ensures client networks are safe, secure and up-to-date, while at the same time connecting their programs for seamless digital process flow. The TLC team works to eliminate productivity and morale detractors like slow hardware, outdated networks and repetitive computer-based processes.

Canada's Most Admired Corporate Cultures winner in the Emerging category for 2024. Kelowna Chamber of Commerce business ethics award for 2024. Nominated for business of the year in 2024 and 2023 by the Langley Chamber of Commerce.

Year Established

1999

Products and Services

- IT managed services and project services including Help desk
- Hardware and software/license procurement

Target Industries/Sectors

- Small and medium businesses
- Manufacturing
- First Nations
- Food and beverage
- Construction
- Professional services
- Non-profit
- Warehousing
- Rural municipal governments

Market Entry Details

- Direct company sales

Target Markets

- United States

X10 Technologies
Vancouver, British Columbia
www.x10technologies.com

Company Solution

X10 Technologies offers comprehensive enterprise systems and solutions tailored to support organizations globally through digital transformation and cyber resilience. Its suite of services encompasses network design, security, data center solutions, edge computing, cloud services, disaster recovery, systems integration, collaboration tools and managed services. By delivering end-to-end support throughout the digital journey, X10 empowers businesses to overcome challenges such as outdated infrastructure, inadequate security measures and inefficiencies in their digital operations. With a proven track record of success and a commitment to 24/7 support, X10 provides peace of mind to its clients, empowering them to focus on their core business objectives.

Advantages and Use Cases

X10 Technologies revolutionizes networking and security by seamlessly integrating innovative technologies with unparalleled managed services. Across two decades, the leading provider of enterprise systems and solutions has maintained an exceptional 99% customer retention rate catering to a diverse clientele including K-12 institutions, municipalities, law enforcement agencies, as well as the hospitality industry, among others. X10 Technologies is pivotal in guiding its clients through the initial transformation to managing their own environments, assisting them as they continuously evolve and harden their security. Some notable awards include the Premier's Award, Aruba Regional Partner of the Year and multiple accolades from Scale Computing and Foreseeson, among others.

Year Established

2004

Products and Services

- Networking (wired/wireless)
- Security (IT/OT)
- Managed services (security/infrastructure)
- Unified communications
- Data center infrastructure
- Cloud transformation
- Dark web and ethical hacking

Target Industries/Sectors

- Retail trade
- Healthcare
- Energy
- Mining
- Forestry
- Finance and insurance
- Education
- Provincial and local government
- Tourism
- Transportation
- Hospitality and gaming
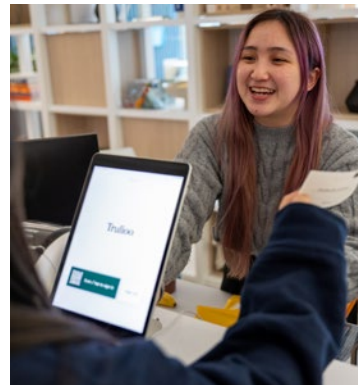
Market Entry Details

- Direct company sales
- Distributors/system integrators/partners
- Joint ventures

Target Markets

- United States
- Philippines
- Other provinces across Canada

Visit infosecuritybc.ca to learn more about British Columbia's top information security firms.

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The Trade Commissioner Service (TCS) helps Canadian companies and organizations of all sizes grow and operate internationally. The network of Trade Commissioners can connect you with qualified contacts, funding and support programs and provide key information to help seize international opportunities and succeed in markets around the world. With an on-the-ground network of more than 1,000 Trade Commissioners serving 10,000 clients in over 160 locations and six regional offices across Canada, the TCS has an unparalleled global network that can support companies, particularly SMEs, to scale internationally. Learn more at www.tradecommissioner.gc.ca

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Invest Vancouver is Metro Vancouver's regional economic development service, helping foreign businesses expand into the market. Located on Canada's west coast, the region is a hub of opportunity and innovation. Invest Vancouver is a trusted partner in the region, facilitating introductions, meetings and site tours to streamline investment processes and decision-making. With access to local government across the region's 23 member jurisdictions, industry leaders and tailored business intelligence, including industry trends and labor market analysis—Invest Vancouver ensures businesses have the resources they need to succeed. Learn more at investvancouver.ca

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In-Sec-M

In-Sec-M is the national cybersecurity cluster in Canada. Founded in 2017 with the support of the National Research Council Canada (NRCC), In-Sec-M aims to bring together Canadian companies specializing in cybersecurity to help them establish a strong presence in national and international cybersecurity markets. As a non-profit organization, In-Sec-M acts as a bridge between organizations with cybersecurity needs and those that provide solutions. With a network of more than 200 cybersecurity solution and service providers, independent experts, research centres, educational institutions and government agencies, In-Sec-M facilitates connections and promotes Canadian cybersecurity services and solutions to major decision-makers. Additionally, In-Sec-M collaborates with provincial and federal departments to develop and deliver tailor-made services and training courses, leveraging the expertise of experienced Canadian companies in the field.

IN·SEC·M
LA GRAPPE CANADIENNE DE LA CYBERSÉCURITÉ
THE CANADIAN CYBERSECURITY CLUSTER

ISACA Vancouver

ISACA Vancouver, a leading global ISACA chapter, excels in advancing local cybersecurity through high school and postsecondary education, mentorship, hackathons, SheLeadsTech, executive events and the distinguished British Columbia Chief Cyber Excellence Awards. This chapter is the recipient of the 2025 ISACA Global Outstanding Chapter Achievement award for its innovative programming and membership growth. Learn more at engage.isaca.org/vancouverchapter/home

SFU VentureLabs

Venturelabs accelerates science and technology-based new ventures. They help companies that found their product market fit become profitable and sustainable — supporting them with the programs, mentoring and services they need most, when they need them most. Learn more at venturelabs.ca

For support contacting any British Columbia company, please contact:

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